

Gerry,

We wanted you to know how much we appreciated having Wendy Weir as our real estate agent in the matter of selling our home. She has done an exemplary job in that:

- She determined the market price of the home in a carefully researched manner.
- Upon finding a new house, which required our house be sold in 48 hours in order to be able to make an offer, she gave us advice which got us an offer in 12 hours.
- Relying on her experience and insight, she determined that things were not going properly with the buyer. She immediately came up with a strategy to counter the problems.
 - Our house was relisted to secure back-up offers. She generated interest and had two back up offers.
 - She created the complete package for us to secure the house we wanted. She had the first offer and a back-up offer should the first one default. She had us rent the house we wanted so the seller would not sell it to someone else.
 - She tenaciously pressured our buyer's realtor and banker to make sure our buyer did what he was supposed to do.

When we finally closed, she gave a great closing party.

Wendy's concern and caring for her clients is exceptional. She goes above and beyond what an ordinary agent would do so that her clients will get what they want. Determination, energy, and experience are qualities that describe Wendy Weir. She is worth every penny of her commission and more. We give Wendy our highest recommendation. She is an amazing agent.

Sincerely,

Tom and Ruth VanHouten

248-690-7482